

PERSONAL FINANCIAL WORKSHEET		BALANCE SHEET
Description	Client A	Client B
Name		
Date of Birth (DOB)		
Social Security #		
Permanent Mailing Address		
Subject (Domestic) Address		
Preferred PH #/FAX #		
Preferred Email Address		
No. of Occupants/No. of Dependents		
Assets	Source	Estimated Value
<u>Personal Residence</u>	Primary Home, Fair Market Value	
<u>Rental or Investment Properties</u>	Schedule of Real Estate Owned (See SREO)	
<u>Bank or Credit Union Accounts</u>	Checking	
	Savings / Money Market	
	Other Accounts	
<u>Investment Accounts</u>	Brokerage Accounts, Personal or Trust	
	Brokerage Accounts, Other	
	Annuities, Surrender Value	
	Insurance Policies, Surrender Value	
<u>Retirement Accounts</u>	IRAs, SEP-IRAs	
	Roth IRAs	
	401k, 403b, PSP, Pension, Other QRP's	
<u>Vehicles</u>	Client A	
	Client B	
<u>Business Assets</u>	Business Balance Sheet - Assets (See BUS)	
<u>Other Assets</u>	Client A	
	Client B	
TOTAL ASSETS		
Liabilities	Source	Estimated Value
<u>Personal Residence</u>	1st Mortgage	
	2nd Mortgage	
<u>Rental or Investment Properties</u>	Schedule of Real Estate Owned (See SREO)	
<u>Bank or Credit Union Loans</u>	Unsecured Credit Lines	
	HELOCs, Secured Lines of Credit	
	Other Loans	
<u>Credit Cards</u>	Client A	
	Client B	
<u>Student Loans, Education, Training, Daycare</u>	Student Loans, Education, Training	
	Daycare Deposits, Reserves, Other Loans	
<u>Investment Accounts</u>	Margin Lines of Credit	
	Other Loans	
<u>Retirement Accounts</u>	QRP (401k or Pension Plan) Loans, Client A	
	QRP (401k or Pension Plan) Loans, Client B	
<u>Vehicles</u>	Client A	
	Client B	
<u>Business Liabilities</u>	Business Balance Sheet - Liabilities (See BUS)	
<u>Other Liabilities</u>	Client A	
	Client B	
TOTAL LIABILITIES		
NET WORTH		
The Information depicted herein represents the Borrower's Financial Condition to the best of their Knowledge and Belief		
Signature (Client A):		Date: / /2011
Signature (Client B):		Date: / /2011

NOTE(s): PLEASE complete BALANCE SHEET information first, before other sections of the PERSONAL FINANCIAL WORKSHEET
 1) Please complete the YELLOW HI-Lited Area: 2) Data Inputs are used for Financial Analysis Only: 3) All results will be evaluated with Client(s)